

# JOB ROLE

# FINANCIAL COUNSELLOR

## LEVEL OF GROWTH FOR JOB ROLE



- > Projected change of +14.2%
- > From 24,400 in 2021 to 27,800 in 2026

## AVERAGE SALARY FOR OCCUPATION



**Entry level**  
(1-3 years' experience)



**Senior**  
(8+ years' experience)

## WHAT DO EMPLOYERS WANT?



### SPECIALISED SKILLS

- > Case Management
- > Risk Assessment
- > Customer Contact
- > Credit Analysis
- > Financial Consulting

### EMPLOYABILITY SKILLS

- > Communication Skills
- > Writing
- > Analytical Skills
- > Building Effective Relationships
- > Leadership

### DIGITAL SKILLS

- > CRM
- > SAP

## EMPLOYMENT PROSPECTS



### TOP SOUTH AUSTRALIAN INDUSTRIES WHO ADVERTISED FOR THIS JOB ROLE IN THE PREVIOUS 12 MONTHS:

- > Social Assistance Services
- > Electricity Distribution
- > Investigation and Security Services

### TOP SOUTH AUSTRALIAN EMPLOYERS WHO ADVERTISED FOR THIS JOB ROLE IN THE PREVIOUS 12 MONTHS:

- > Plenti Pty Limited
- > The Salvation Army
- > Origin Energy Limited
- > Australia Pacific LNG
- > Anglicare

### YOU MIGHT CONSIDER UNDERTAKING STUDY TO TRANSITION INTO THESE RELATED JOB ROLES:

- > Social Worker





## QUALIFICATION PATHWAYS

**Looking to progress your career?** TAFE SA can help you further your study with these courses (\*fees may apply)

- > Diploma of Financial Counselling (CHC51122)

Or undertake a range of short courses to supplement your existing knowledge or continue upskilling.

Further information available on the TAFE SA website.



## JOB HOLDER COMMENTS

“The industry knowledge and practical support provided by the lecturers provided an environment where the theory was combined with real industry experience. The ability to tap into this practical knowledge was reassuring that your questions and concerns were validated by their own real-life experiences.”

**Brian Brown**  
Diploma of Financial Counselling



## NETWORKING WITH INDUSTRY

Networking with industry provides you with opportunities to gain employment, advance your career and stay current with industry changes.

Conferences and workshops are an excellent way to introduce yourself to key industry contacts. Upcoming events include:

- > **SACFA Conference 2023**  
7th - 8th November 2023  
Hotel Grand Chancellor  
Hindley St Adelaide 5000
- > **2024 Australian Elder Abuse Conference**  
22nd - 24th July 2024  
Adelaide Convention Centre

Follow these organisations on social media:

- > South Australian Financial Counsellors Association
- > Financial Advice Association Australia
- > NEMA: Rural Financial Counselling Service Program

Consider these opportunities to find employment:

- > Send your resume to relevant businesses in your local area
- > Look for employment opportunities advertised on
  - the TAFE SA Jobs Board
  - online employment websites like Seek
  - the job board on your local Regional Development Australia (RDA) website



## CAREER SUPPORT

**Not sure where to start?** TAFE SA's Student Services can provide you with a range of career planning support including:

- > career planning
- > write a winning resume
- > how to respond to selection criteria
- > cover letters that stand out
- > preparing for job interviews

**To find out more, or to book an appointment, visit TAFE SA's Career Support Page: Career Support ([tafesa.edu.au](http://tafesa.edu.au))**

### Data sources:

Burning Glass Technologies. "Labor Insight™ Real-Time Labor Market Information Tool." <http://www.burning-glass.com>. 2021, data sourced 2023

Labour Market Insights, Government of Australia, data sourced 2023

Salaries are based on the Median Australian Salary from Salary Expert. Experienced salary levels may require additional study. Salaries may vary in your location. Information is accurate as of March 2023 and is to be used as a guide only.

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