

JOB ROLE

FINANCIAL COUNSELLOR

LEVEL OF GROWTH FOR JOB ROLE



- > Projected change of +15.1%
- > From 29,700 in 2023 to 34,200 in 2028

AVERAGE SALARY FOR OCCUPATION



Entry level
(1-3 years' experience)



Senior
(8+ years' experience)

WHAT DO EMPLOYERS WANT?



SPECIALISED SKILLS

- > Case Management
- > Risk Assessment
- > Customer Contact
- > Credit Analysis
- > Financial Consulting

EMPLOYABILITY SKILLS

- > Communication Skills
- > Writing
- > Analytical Skills
- > Building Effective Relationships
- > Leadership

DIGITAL SKILLS

- > CRM
- > SAP

EMPLOYMENT PROSPECTS



TOP SOUTH AUSTRALIAN INDUSTRIES WHO ADVERTISED FOR THIS JOB ROLE IN THE PREVIOUS 12 MONTHS:

- > Social Assistance Services
- > Electricity Distribution
- > Investigation and Security Services

TOP SOUTH AUSTRALIAN EMPLOYERS WHO ADVERTISED FOR THIS JOB ROLE IN THE PREVIOUS 12 MONTHS:

- > Plenti Pty Limited
- > The Salvation Army
- > Origin Energy Limited
- > Australia Pacific LNG
- > Anglicare

YOU MIGHT CONSIDER UNDERTAKING STUDY TO TRANSITION INTO THESE RELATED JOB ROLES:

- > Social Worker





QUALIFICATION PATHWAYS

Looking to progress your career? TAFE SA can help you further your study with these courses (*fees may apply)

- > Diploma of Financial Counselling (CHC51122)

Or undertake a range of short courses to supplement your existing knowledge or continue upskilling.

Further information available on the TAFE SA website.



JOB HOLDER COMMENTS

“The industry knowledge and practical support provided by the lecturers provided an environment where the theory was combined with real industry experience. The ability to tap into this practical knowledge was reassuring that your questions and concerns were validated by their own real-life experiences.”

Brian Brown
Diploma of Financial Counselling (CHC51115)



NETWORKING WITH INDUSTRY

Networking with industry provides you with opportunities to gain employment, advance your career and stay current with industry changes.

Conferences and workshops are an excellent way to introduce yourself to key industry contacts. Upcoming events include:

- > **SAFCA Conference**
12th - 13th November 2024
Adelaide Oval

Follow these organisations on social media:

- > South Australian Financial Counsellors Association
- > Financial Advice Association Australia
- > NEMA: Rural Financial Counselling Service Program

Consider these opportunities to find employment:

- > Send your resume to relevant businesses in your local area
- > Look for employment opportunities advertised on
 - the TAFE SA Jobs Board
 - online employment websites like Seek
 - the job board on your local Regional Development Australia (RDA) website



CAREER SUPPORT

Not sure where to start? TAFE SA's Student Services can provide you with a range of career planning support including:

- > career planning
- > write a winning resume
- > how to respond to selection criteria
- > cover letters that stand out
- > preparing for job interviews

To find out more, or to book an appointment, visit TAFE SA's Career Support Page: Career Support (tafesa.edu.au)

Data sources:

Industry and job role data sourced 2024 from Lightcast™.(2022). "Labor Insight™ Real-Time Labor Market Information Tool." Retrieved from <https://labourinsight.lightcast.io/anz>.

Level of Growth for Job Role data sourced 2024 from Employment Projections, Jobs and Skills Australia © Commonwealth of Australia. Jobs and Skills Australia monitors the quality of information available on this website and updates this regularly however Jobs and Skills Australia does not make any representation or warranty about the accuracy, reliability, currency, or completeness of any material contained on this website or on any linked site.

Salaries are based on the Median Australian Salary from "<https://www.salaryexpert.com>" Salary Expert. Experienced salary levels may require additional study. Salaries may vary in your location. Information is accurate as of January 2024 and is to be used as a guide only.

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